

The German Federal Armed Forces
(Bundeswehr) Reform, Cyber Defence,
Border Security and Emerging Markets

8th Handelsblatt Conference

Security Policy and the Defence Industry.

25th and 26th October 2011, Pullman Berlin Schweizerhof, Berlin

Meet and debate with, amongst others ...

... the political decision makers:



Dr Thomas de Maizière, Federal Minister of Defence, Germany
Dr Hans-Peter Friedrich, Federal Minister of the Interior, Germany
Stéphane Beemelmans, State Secretary, Federal Ministry of Defence, Germany
Dr Bernhard Heitzer, State Secretary, Federal Ministry of Economics and Technology, Germany

... the major military leaders:



General Volker Wieker, Inspector General of the Bundeswehr, Federal Ministry of Defence, Germany
General Wolf Langheld, Commander, Allied Joint Force Command Brunssum
Lieutenant-General Peter Schelzig, Commander at German Air Force Command
Lieutenant-General Manfred Engelhardt, Commander, Armed Forces Support Command

... the German and European institutions:

Michael Hange, President, Federal Office for Information Security, Germany
Dr Michael Frehse, Vice President, German Federal Police Commission
Brigadier Ilkka Laitinen, Executive Director, Frontex

... the industry, as well as further renowned experts!



We will provide simultaneous
translation (German – English)
during the conference!



Visit us online:
www.defence-conference.com

Concept and organisation:

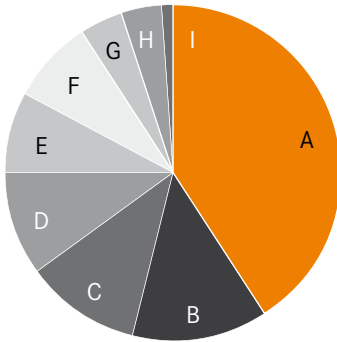
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Handelsblatt
Substance matters.

The new challenges facing security

More questions than answers for the defence industry?
New tasks for safety precautions?

Participant structure in 2010:



A	41%	Industry
B	13%	Embassies
C	7%	Federal Armed Forces
D	11%	Federal/State Ministries
E	10%	Service providers
F	8%	Science/Education
G	8%	Logistics
H	4%	Other public institutions
I	1%	Software producers

Who will you meet at the conference?

- Leaders of the Bundeswehr and armed forces
- Politicians and officers of responsible ministries and commissions
- Managing directors and board members from the defence industry
- Members of associations, service providers and international organisations

Read about:

The Handelsblatt Conference 2010 caused a great deal of commotion. Take a look at our press review under:

www.defence-conference.com/pressespiegel

In view of recent events, many questions arise.

The radical transformation of the German Bundeswehr is slowly but gradually taking shape. But which innovative products and what new forms of cooperation the customer „Bundeswehr“ is really asking for, is still unclear. Does the demand for military technical equipment decline or change? Against this backdrop, knowledge about new armaments markets – European and worldwide – should not to be neglected.

Which transnational defence programmes can be recommended? Are new synergies between civil and military technologies the pathway for businesses into the growing markets of the security industry? Internet attacks, like the most recent attack by hackers on one of the world’s largest defence companies, demand new safety concepts and expect new solutions from the industry soon.

The non-military safety precautions face a major task. Which consequences the “Arab Spring“ will have for the member states of the European Union still cannot be foreseen. How can the potentially failed internal security of countries be ensured? And what does this mean for a possible contribution by the Bundeswehr towards this security? Current and future migration movements also require aligned solutions: How can new technological processes guarantee effective monitoring of European external borders?



Discuss and debate exclusively with members of the Federal Cabinet, Members of the German Bundestag, as well as major Bundeswehr and industry leaders!



In addition to highly relevant talks, five discussion sessions in total, under the expert supervision of journalists: Daniel Goffart, Handelsblatt magazine, and Heinz Schulte, Griephan magazine, await you.

Comments from former participants:

” The premier defence networking event in Germany, a ‘must’.
Kristian J. Schnack, Trade & Investment Promotion State of Victoria

” Still the best conference of its kind in Germany, always worth attending.
Generalmajor Reinhard Kammerer, Heeresführungskommando

Tuesday, 25th October 2011

10.00 – 10.15

Welcome by the Chairman



Daniel Goffart, Head of Economy and Politics,
Handelsblatt Magazine

The Bundeswehr reform and recent developments within international security policy

10.15 – 10.45



Keynote

The Bundeswehr and international security policy



Dr Thomas de Maizière,
Federal Minister of Defence, Germany



10.45 – 11.15

Live interview with the Federal Minister of Defence by Daniel Goffart

11.15 – 11.45

Coffee break and opportunity to visit the exhibition

11.45 – 12.30



Discussion

Consequences of the upheavals in North Africa for European security policy

The “Arab Spring“ has unexpectedly altered the political landscape in the Maghreb and Middle East. Hence, the EU’s security policy faces new challenges: What if even more failed states evolve and the UN, NATO and EU have to take action? What if a transitional government asks for help with reconstructing its security apparatus? Top diplomat Jürgen Chrobog, as well as Middle East expert and Director of the Science and Politics Foundation, Prof. Dr Volker Perthes will discuss this topic under the chairmanship of Daniel Goffart.

Host: Daniel Goffart

Jürgen Chrobog, Chairman of the BMW Foundation;
Supervisory Board Member of MAN Ferrostaal AG

Prof. Dr Volker Perthes, Director, Science and Politics Foundation



12.30 – 13.45

Joint lunch

hosted by **THALES**

Today’s threatening scenarios

13.45 – 14.15



Keynote

How to effectively protect globally linked infrastructures – cyber security, a 21st century challenge



Dr Hans-Peter Friedrich,
Federal Minister of the Interior, Germany



14.15 – 15.15

Discussion

Cyber Defence

The attack on the Iranian nuclear power station by the computer worm Stuxnet or the latest hacker attack on one of the world’s largest defence companies give us an impression of what future war could look like: Via the internet, the enemy’s weapons and radar systems, means of communication or the energy supply are overridden or severely weakened. Which new security concepts does the industry propose and which role does the National Cyber Defence Centre play in the fight against this new threat? These and further questions will be discussed by the BSI-President Michael Hange, together with other company representatives.

Host: Daniel Goffart

Dr Rainer Baumgart, Chairman, secunet;
Vice Chairman, TeleTrust Deutschland e. V.

Michael Hange, President, Federal Office for Information Security;
Germany



15.15 – 15.45

Coffee break and opportunity to visit the exhibition

Reforming the Bundeswehr

15.45 – 16.15



Keynote

The armed forces’ capability profile in the context of defence policy guidelines, military missions and the multi-national integration of the Bundeswehr

- Defence policy guidelines:
 - National aim/tasks of the armed forces
 - Lessons learned from ongoing missions
 - Abilities within the alliance
 - Operational capability as a benchmark



General Volker Wiekert,
Inspector General of the Bundeswehr,
Federal Ministry of Defence, Germany


 16.15 – 16.30
Questions and discussion

16.30 – 17.00
The cooperation between the Bundeswehr and industry against the background of the reform

- The level of realignment within the Bundeswehr
- The new armament and utilisation management
- Perspectives for the collaboration between the Bundeswehr and industry
- Challenges and opportunities through the integration of markets and industries in Europe



Stéphane Beemelmans, State Secretary,
Federal Ministry of Defence, Germany

 17.00 – 18.00
Discussion

Equipment for the Bundeswehr in action after the reform

The industry must adjust to new structures within the Bundeswehr and orientate itself to these planned capabilities. Innovative products and new forms of cooperation are inevitable. The consequences of this transformation for defence procurements and the collaboration with the industry are the subject of this session.

Host: Daniel Goffart

Elke Hoff, Member of the German Bundestag

Johannes Kahrs, Member of the German Bundestag

Peter Obermark, Chairman of the Management Board, Thales Germany

Detlef Selhausen, Head of the Armaments Department,
Federal Ministry of Defence, Germany



18.00 – 18.10
Summary of the first conference day by the Chairman

18.10
End of the first conference day

19.00
Departure to evening event



All participants and speakers are cordially invited to dinner at the Opernpalais "Unter den Linden"!

Wednesday, 26th October 2011

9.00 – 9.15
Welcome by the Chairman




Heinz Schulte, Chief Editor,
Griephan magazine

Missions and armament

9.15 – 9.45
Afghanistan – quo vadis?



General Wolf Langheld, Commander,
Allied Joint Force Command Brunssum


 9.45 – 10.00
Questions and discussion

10.00 – 10.30 **Coffee break and opportunity to visit the exhibition**

10.30 – 11.00
Defence Industry - Where do new markets emerge?

- Current outlook
- Size of potential markets
- Downside of exploring new markets
 - Technology transfer/leakage
 - Costs
- Balancing new markets with needs of existing markets

Charles Armitage, Executive Director, Equity Research,
Head of European Aerospace & Defence, UBS

 11.00 – 11.15
Questions and discussion

 11.15 – 12.00
Discussion
Defence and security industry in Europe

Will the EU states launch overlapping defence programmes because of the limited demand within their home markets or are complex, multilateral systems "out"? Due to the higher total numbers, countries received systems at lower prices. Companies could spread development risks across higher numbers and thereby recommend themselves to other customers.

And what will the future hold for the security industry? A consultation carried out by the European Commission at the beginning of 2011 should clarify how Europe's security industry can achieve world class status. Which synergies between civil and military technologies can be utilised from now on? Listen to opinions from Europe, the industry and the Federal Ministry in this discussion.

Host: Heinz Schulte

Claude-France Arnould, Managing Director,
European Defence Agency (EDA)

Claus Günther, Board Member, Spokesperson of the Divisional Board,
Diehl Defence Holding GmbH

Dr Bernhard Heitzer, State Secretary, Federal Ministry of Economics
and Technology, Germany





12.00 – 13.15 **Joint lunch** 
hosted by **ROHDE & SCHWARZ**

13.15 – 13.45
Protection in action



Lieutenant-General Manfred Engelhardt,
Commander, Armed Forces Support Command



  13.45 – 14.00
Questions and discussion

14.00 – 14.30
**The reorientation of the Airforce –
Modern abilities for future missions**


- Presentation of the Airforce's broad ability spectrum,
as well as focus on supporting operations during
aerial warfare and reconnaissance
- Outline of the four future sectors:
 - Missile Defence
 - Space
 - Air-Surface-Integration
 - UAV



Lieutenant-General Peter Schelzig,
Commander, German Air Force Command

  14.30 – 14.45
Questions and discussion

14.45 – 15.15 **Coffee break**
and opportunity to visit the exhibition

 15.15 – 16.15
Discussion
Border security

In order to secure the common borders in the European Union, the agency Frontex was founded in 2005. For the protection of external frontiers a number of technical developments are already in use. Satellites called "Sentinel" are used to observe the earth; other innovations concentrate on monitoring and detecting people within structures at ground level. The following discussion deals with the need for technological developments and the future requirements for effective border control.

Host: Heinz Schulte

Brigadier General Ilkka Laitinen, Executive Director, Frontex, Poland
Dr Michael Frehse, Vice President, German Federal Police Commission



16.15
End of the 8th Handelsblatt Conference



For enquiries in connection with the conference
please contact us!

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Heike Bucker
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The following companies and businesses will be represented at the conference:

Business Lunch host on the first conference day:

Thales Deutschland based in Stuttgart, is part of a leading international technology group with its own production and development unit in Germany. In 2010 Thales Germany generated a turnover of 1.39 billion Euros with approximately 6,000 employees in 18 locations. Thales plays a key role in the defence, security, transport and aerospace sectors. Be it as general contractor, system integrator, service provider or supplier of single individual components: It is always our prime aim, that our customers improve their own safety services - and in doing so, their efficiency.

THALES

Thales Deutschland

Lorenzstr. 10, 70435 Stuttgart, www.thalesgroup.com
 Contact: Erwin Teichmann, Director Communications
 Tel.: +49 (0) 7 11.86 93 49 91, Fax: +49 (0) 7 11.86 93 49 83
 e-mail: erwin.teichmann@thalesgroup.com

Business Lunch host on the second conference day:

For more than 75 years **ROHDE & SCHWARZ** stands for quality and innovation in the fields of communication, as well as monitoring systems and locating technology. ROHDE & SCHWARZ delivers interoperable and high-performance communication systems, that ensure a prompt coordination of civil, governmental and military forces during an operation or crisis situation. Furthermore, ROHDE & SCHWARZ produces communication media with a cryptographic function for companies and government agencies, for the Bundeswehr and for the NATO. With its receivers, direction finders, signal analysers, antennas for registering, locating and analysing radio transmission signals, ROHDE & SCHWARZ has for many decades been a reliable partner for internal and external security.

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Sponsor:

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Exhibitor:

The system BwFuhrparkService – A more than economic idea

The BwFuhrpark Service GmbH has developed and carried out for the Bundeswehr an economic and customer focussed mobility concept. The company has a fleet of more than 26,000 vehicles and is therefore one of the largest, public fleet managers in Germany. It ensures custom-made logistical concepts, a reduction in, as well as a simultaneous modernisation, of the vehicle fleet, decrease in costs, an increase in occupancy, along with environmentally-friendly vehicles and a high customer satisfaction.

BwFuhrparkService

BwFuhrparkService GmbH

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 e-mail: kundenbetreuung@bwfuhrpark.de

secunet in one of the leading German providers of sophisticated IT-security and specialist in the area of IP-based cryptographic-systems. In close cooperation with its customers - businesses, authorities and international organisations - secunet develops powerful products and solutions for highly secure infrastructures. The existing security partnership with the Federal Republic of Germany since 2004 more than underlines these facts.

secunet

secunet Security Networks AG

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Conference partner:

griephan

Griephan offers information literacy in the business field external & internal security – ever since 1964, when Hans-Joachim Griephan published the first issue of ‘WEHRDIENST’. Reports of the German Bundestag Committees belong likewise to the information programme, as do analyses and background information on the defence industry. Griephan has been the expertise for security and defence for over forty years. Griephan is part of the international DVV Media Group, Hamburg.

Cooperation Partners:



The Förderkreis Deutsches Heer e.V. (FKH) – Support Association German Army – was founded on October 11, 1995, in Bonn. The FKH offers a forum for communication, discussion and the exchange of interest to all those who feel actively and broadly dedicated to the Bundeswehr, and especially the German Army. With this intention, it is the Association's wish to bring together all forces within politics, society, the public, the army, the economy, as well as supply, research and science, who see themselves particularly responsible for all those who are the focus of multinational and combined forces peace missions.



Leading German monthly newspaper on armament, military technology, logistics, the development of the armed forces and security policy. Founded in 1958 under the title “Soldat und Technik” (“Soldier and Technology”). Published by the Report Verlag GmbH in contractual collaboration with the Bundeswehr.



SECURITAS is Germany's leading, private service provider for security and offers custom-made security solutions with professional staff, complemented by technological components. The yearly turnover of Securitas AB's German subsidiary, with its 19,200 employees, amounts to about 550 million Euros.



IMS – the international magazine for security issues – offers analyses of the latest topics of national and international security policies. Independent and objective reporting are the credo of our innovative editorial team. Our professional competence meets specialists from the fields of science, politics, economy and military. IMS links the security policy experience with strategies and perspectives.

Sponsoring and Exhibitions

As part of the event, there is an opportunity to present your business, products or services to these exclusive participants. Any questions regarding sponsoring or exhibition possibilities, as well as questions regarding this target group will gladly be answered by:



Anne Katrin Ruhkamp

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e-mail: anne.ruhkamp@euroforum.com



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- Yes, I wish to attend on 25th and 26th October 2011 in Berlin**
at the price of € 2.099,- plus VAT per Person [P1200410M012]
- Special price for representatives of the military, the ministries, politics and of the diplomatic service:** € 399,- zzgl. MwSt. p.P.
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8th Handelsblatt Conference

Security Policy and the Defence Industry.

25th and 26th October 2011,
Pullman Berlin Schweizerhof, Berlin

Budapester Str. 25, 10787 Berlin, Telefon: +49 (0) 30.26 96-0

Terms of participation. The attendance fee (plus VAT) per person, which includes conference documentation, lunches, tea/coffee and evening dinner, is payable on receipt of the invoice. Once your registration has been received you will be sent a confirmation slip. Registrations can be cancelled (in writing please) free of charge up to 14 days before the event. When a cancellation is made within 14 days of the conference date, half the participation fee will be reimbursed. In the event of cancellation on the day of the conference, or failure to attend, the full fee will be payable. The registered delegate may of course send a substitute at no additional cost. The organisers reserve the right to amend the programme of events if necessary.

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Your conference hotel. Pullman Berlin Schweizerhof



About us. Handelsblatt Conferences imparts important economic information on current topics in top-class management seminars. We thus offer managers from business and industry forums for transferring know-how and exchanging opinions. We entrusted EUROFORUM Deutschland SE with planning and organising the event.

Name	
Position/Department	
Phone	Fax
e-mail	Date of birth (ddmmyy)

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